Good practices for private forestry market mobilization. Collective auctions of owners through forest associations. FAFCYLE



FAFCYLE is a regional union of associations from nine provinces in the region of Castilla y León. It was founded in 1992 and nowadays is supported by 6.000 members who own more than 500.000 hectares. The main objectives include among others the representation of the landowners in regional, national and European governments and institutions and the assessment in the management of members-owned forests. Since 2006 Fafcyle has been mobilizing the forest resources of the region by organized collective auctions for owners of poplars. They are offered an advisory service, valuation and sale. The auctions are public with the presence of a notary with conditions and contracts signed between all the parties.

Average increase: 26,16%
Adjudication average price: 58,37 €/m3
In conclusion, we can confirm the recovery of the poplar market and the increase in interest by our associates and the industry for the Poplar Wood Auction. FAFCYLE and its member associations, are firmly committed to continue this work: it is important to jointly manage the uses to get on the one hand a good offer interesting for the industry and on the other, obtain for the owner a fairer price of the product with guarantees in the sales and use processes.

This system offers to the owners advantages like: transparency in prices and improving themselves, technical counseling, guarantees on sale, security in the payment and execution of the felling.
The process is done in three steps:
1. Stand volume and valuation: tree inventory, volume calculation, stand volume rates, calculation of market price by diametric class and finally valuation

document for the owner.

2. Before the auction: FAFCYLE and the owner sign a contract to enter to the join auction. After this, the announcement of the auction is made in provincial bulletins, mails to the lumberjacks; and visits to the woodlot with the interested forest industries.

3. We do a public act auction before notary. Where woodlots are adjudicated, FAFCYLE, the owner and the purchaser sign a sale contract.

Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued in 7,326,991.56 €

Year 2017: 33 lots with a total of 20.900 m3 of wood valued in 1.457.537€ (69,7 euros/m3)

DETAILS

ORIGIN OF WOOD
Agriculture / plantations

TYPE OF WOOD
Stemwood

KIND OF WOOD CONCERNED
Poplar

IMPACT ON ENVIRONMENT & BIODIVERSITY
Positive

INCOME EFFECT
Very positive

EXPLOITATION POTENTIAL
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HUB
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ECONOMIC IMPACT
Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued at 7,326,991.56 €

SPECIFIC KNOWLEDGE NEEDED
None

MOBILIZATION POTENTIAL
20,460 ha of private poplar forests in Castille and Leon

SUSTAINABILITY POTENTIAL - VALUE
--

EASE OF IMPLEMENTATION
Easy

EASE OF IMPLEMENTATION - EVALUATION
--

KEY PREREQUISITES
--

TYPE OF EVENT WHERE THIS BPI HAS BEEN FEATURED
--

JOB EFFECT
Positive

COSTS OF IMPLEMENTATION (EURO - €)
--

MORE DETAILS

CHALLENGE ADDRESSED

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DOMAIN

Ownership, cooperation

Forest management, ecosystem, resilience

Products, markets, trade

TYPE OF SOLUTION

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KEYWORDS

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DIGITAL SOLUTION

No

INNOVATION

No

COUNTRY OF ORIGIN

Spain

SCALE OF APPLICATION

Regional/sub-national

START AND END YEAR

2006 -

CONTACT DATA

OWNER OR AUTHOR

REPORTER

olgagonzalez@fafcyle.es

REFERENCES AND RESOURCES

MAIN WEBSITE

http://www.fafcyle.es

PROJECT WEBSITE

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PROJECT REFERENCE

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RESOURCES

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PROJECT UNDER WHICH THIS FACTSHEET HAS BEEN CREATED

Rosewood

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