Good practices for private forestry market mobilization. Collective auctions of owners through forest associations. FAFCYLE



FAFCYLE is a regional union of associations from nine provinces in the region of Castilla y León. It was founded in 1992 and nowadays is supported by 6.000 members who own more than 500.000 hectares. The main objectives include among others the representation of the landowners in regional, national and European governments and institutions and the assessment in the management of members-owned forests. Since 2006 Fafcyle has been mobilizing the forest resources of the region by organized collective auctions for owners of poplars. They are offered an advisory service, valuation and sale. The auctions are public with the presence of a notary with conditions and contracts signed between all the parties.

Average increase: 26,16%
Adjudication average price: 58,37 €/m3
In conclusion, we can confirm the recovery of the poplar market and the increase in interest by our associates and the industry for the Poplar Wood Auction. FAFCYLE and its member associations, are firmly committed to continue this work: it is important to jointly manage the uses to get on the one hand a good offer interesting for the industry and on the other, obtain for the owner a fairer price of the product with guarantees in the sales and use processes.

This system offers to the owners advantages like: transparency in prices and improving themselves, technical counseling, guarantees on sale, security in the payment and execution of the felling.
The process is done in three steps:
1. Stand volume and valuation: tree inventory, volume calculation, stand volume rates, calculation of market price by diametric class and finally valuation

document for the owner.

2. Before the auction: FAFCYLE and the owner sign a contract to enter to the join auction. After this, the announcement of the auction is made in provincial bulletins, mails to the lumberjacks; and visits to the woodlot with the interested forest industries.

3. We do a public act auction before notary. Where woodlots are adjudicated, FAFCYLE, the owner and the purchaser sign a sale contract.

Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued in 7,326,991.56 €

Year 2017: 33 lots with a total of 20.900 m3 of wood valued in 1.457.537€ (69,7 euros/m3)

DETTAGLI

ORIGINE DEL LEGNO
Agricoltura, piantagioni

TIPO DI LEGNO
Fusto

TIPO DI LEGNO IN QUESTIONE
Poplar

IMPATTO SULL'AMBIENTE E LA BIODIVERSITà
Positive

EFFETTO SUL REDDITO
Very positive

POTENZIALE DI SFRUTTAMENTO
--

HUB
--

IMPATTO ECONOMICO
Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued at 7,326,991.56 €

CONOSCENZE SPECIFICHE NECESSARIE
None

POTENZIALE DI MOBILITAZIONE
20,460 ha of private poplar forests in Castille and Leon

POTENZIALE SOSTENIBILITà - VALORE
--

FACILITà DI IMPLEMENTAZIONE
Easy

FACILITà DI IMPLEMENTAZIONE - VALUTAZIONE
--

PREREQUISITI CHIAVE
--

TIPO DI EVENTO IN CUI QUESTO BPI è STATO PRESENTATO
--

EFFETTO SUL LAVORO
Positive

I COSTI DI ATTUAZIONE (EURO - €)
--

Più DETTAGLI

SFIDA RISOLTA

--

DOMINIO

La proprietà, la cooperazione

La gestione forestale, selvicoltura, i servizi ecosistemici, resilienza

Prodotti, mercati, il commercio

TIPO DI SOLUZIONE

--

PAROLE CHIAVE

--

SOLUZIONE DIGITALE

No

INNOVAZIONE

No

PAESE D'ORIGINE

Spagna

SCALA DI APPLICAZIONE

Regionale / sub-nazionale

INIZIO E FINE ANNO

2006 -

CONTATTI

PROPRIETARIO O AUTORE

olgagonzalez@fafcyle.es

REPORTER

REFERENCES AND RESOURCES

SITO PRINCIPALE

http://www.fafcyle.es

SITO WEB DEL PROGETTO

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PROGETTO DI RIFERIMENTO

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RISORSE

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PROGETTO NELL'AMBITO DEL QUALE QUESTA SCHEDA è STATA CREATA

Rosewood

DATA DI INSERIMENTO

30 Ago 2019

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A TOOL FROM ROSEWOOD 4.0, DESIGNED AND DEVELOPED BY