

## Good practices for private forestry market mobilization. Collective auctions of owners through forest associations. FAFCYLE



FAFCYLE is a regional union of associations from nine provinces in the region of Castilla y León. It was founded in 1992 and nowadays is supported by 6.000 members who own more than 500.000 hectares. The main objectives include among others the representation of the landowners in regional, national and European governments and institutions and the assessment in the management of members-owned forests. Since 2006 Fafcycle has been mobilizing the forest resources of the region by organized collective auctions for owners of poplars. They are offered an advisory service, valuation and sale. The auctions are public with the presence of a notary with conditions and contracts signed between all the parties.

Average increase: 26,16%

Adjudication average price: 58,37 €/m<sup>3</sup>

In conclusion, we can confirm the recovery of the poplar market and the increase in interest by our associates and the industry for the Poplar Wood Auction. FAFCYLE and its member associations, are firmly committed to continue this work: it is important to jointly manage the uses to get on the one hand a good offer interesting for the industry and on the other, obtain for the owner a fairer price of the product with guarantees in the sales and use processes.

This system offers to the owners advantages like: transparency in prices and improving themselves, technical counseling, guarantees on sale, security in the payment and execution of the felling.

The process is done in three steps:

1. Stand volume and valuation: tree inventory, volume calculation, stand volume rates, calculation of market price by diametric class and finally valuation

document for the owner.

2. Before the auction: FAFCYLE and the owner sign a contract to enter to the join auction. After this, the announcement of the auction is made in provincial bulletins, mails to the lumberjacks; and visits to the woodlot with the interested forest industries.

3. We do a public act auction before notary. Where woodlots are adjudicated, FAFCYLE, the owner and the purchaser sign a sale contract.

Between 2006 and 2017 a total of 145,188.81 m<sup>3</sup> have been adjudicated in 200 lots valued in 7,326,991.56 €

Year 2017: 33 lots with a total of 20.900 m<sup>3</sup> of wood valued in 1.457.537€ ( 69,7 euros/m<sup>3</sup>)

## DETALHES

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### ORIGEM DA MADEIRA

Agricultura, plantações

### TIPO DE MADEIRA

Tronco

### TIPO DE MADEIRA EM CAUSA

Poplar

### IMPACTE NO AMBIENTE E BIODIVERSIDADE

Positive

### IMPACTE NAS RECEITAS

Very positive

### POTENCIAL DE EXPLORAÇÃO

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### HUB

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### IMPACTE ECONOMICO

Between 2006 and 2017 a total of 145,188.81 m3 have been adjudicated in 200 lots valued at 7,326,991.56 €

### CONHECIMENTOS ESPECIFICOS NECESSÁRIOS

None

### POTENCIAL DE MOBILIZAÇÃO

20,460 ha of private poplar forests in Castille and Leon

### SUSTENTABILIDADE POTENCIAL - VALOR

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### FACILIDADE DE IMPLEMENTAÇÃO

Easy

### FACILIDADE DE IMPLEMENTAÇÃO

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### PRE-REQUISITOS CHAVE

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### TIPO DE EVENTO EM QUE ESTE BPI TEM SIDO APRESENTADO

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### IMPACTE NO EMPREGO

Positive

### CUSTOS DE IMPLEMENTAÇÃO (EURO - EUR)

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## MAIS DETALHES

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### DESAFIO ABORDADO

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### DOMÍNIO

Regime de propriedade, cooperação  
Gestão florestal, silvicultura, serviços do  
ecossistema, resiliencia  
Produtos, mercados e comércio

### TIPO DE SOLUÇÃO

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### PALAVRAS-CHAVE

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### SOLUÇÃO DIGITAL

Não

### INOVAÇÃO

Não

### PAÍS DE ORIGEM

Espanha

### ESCALA DE APLICAÇÃO

Regional/ sub-nacional

### ANO DE INÍCIO E FIM

2006 -

### DADOS DE CONTACTO

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### PROPRIETÁRIO OU AUTOR

### REPÓRTER

olgagonzalez@fafcyle.es

### REFERENCES AND RESOURCES

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### WEBSITE PRINCIPAL

<http://www.fafcyle.es>

### RECURSOS

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### WEBSITE DO PROJETO

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### REFERÊNCIA AO PROJETO

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PROJETO NO ÂMBITO DO QUAL A FOLHA DE DIVULGAÇÃO FOI CRIADA

Rosewood

DATA DE ENTRADA

30 Ago 2019

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A TOOL FROM ROSEWOOD 4.0, DESIGNED AND DEVELOPED BY

