

## Eco\_Energie: the challenge of a forest company that has chosen to grow and qualify



The coop. Eco-Energie was born from the Baglioni family farm. To survive in the Italian firewood market, characterized by strong unfair competition, the owner decided to innovate their approach to forest works. After 5 years of study, he has decided to invest in a gradual but consistent manner in the production and sale of wood chips, diversifying at the same time the production also focusing on naturalistic engineering. From 2015 the company also directly manages a district heating system through a turnkey service, the so-called contracting.

Eco-Energie is characterized by a strong entrepreneurial spirit and propensity to risk. This is demonstrated by the huge investments in mechanization, training and the search for new solutions such as contracting activities.

This seems to pay off: diversifying end products derived from the wood normally used, increasing productivity through better organization, gradually investing in the use of advanced mechanization and focusing on the training of employees seem to be firm points from which many companies in the sector could start again.

The growth of Eco-Energie has been impressive: the company currently has more than 20 employees and continues to invest in new machines and equipment. They are numerous, the training activities of the employees (also in the field of security) and contracts increase, multi-year contracts for the supply of wood chips to existing plants.

However, management problems arise and organization related to spaces, to guarantee an even better product in less time.

Thus the need to acquire oneself has arisen a biomass platform: a logistic center covered where to sort the material, store and dry the wood and chips and sell

the products also to the retail.

From this cooperative a new company (Etruria Energie - [www.etruriaenergie.it](http://www.etruriaenergie.it)) was born recently (2016), which offers a turnkey service for the installation of renewable energy plants, in particular from wood biomass, for public and private users.

## DETALII

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### SURSA DE LEMN

Peisagistică, terenuri municipale

### TIPUL DE LEMN

Lemn masiv

### TIPUL DE LEMN ÎN CAUZĂ

Stemwood / Above and below ground woody biomass

### IMPACTUL ASUPRA MEDIULUI ȘI BIODIVERSITĂȚII

Low environmental impact and increasing biodiversity

### EFACT ASUPRA VENITURILOR

Creation of new income from the sale of biomass for energy

### POTENȚIAL DE EXPLOATARE

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### HUB

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### IMPACT ECONOMIC

Creation of local wood-energy chains

### CUNOȘTINȚE SPECIFICE NECESARE

Wood fuels market trends, wood chip mechanization

### POTENȚIALUL DE MOBILIZARE

N/A

### POTENȚIAL DE SUSTENABILITATE - VALOARE

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### FACILITATEA DE IMPLEMENTARE

N/A

### FACILITATEA DE IMPLEMENTARE - EVALUARE

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### CONDIȚII CHEIE PRELABILE

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### TIPUL DE EVENIMENT LA CARE A FOST PREZENTAT ACEST IPB

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### EFACT ASUPRA LOCURILOR DE MUNCĂ

Creation of new employees in the wood supply chains

### COSTURI PENTRU IMPLEMENTARE (EURO - €)

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**MAI MULTE  
DETALII**

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**PROVOCARE ABORDATĂ**

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**DOMAIN**

Managementul pădurilor, silvicultura, servicii  
ecosistemice, reziliență  
Produse, piețe, comerț

**TIP DE SOLUȚIE**

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**CUVINTE CHEIE**

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**SOLUȚIE DIGITALĂ**

Nu

**INOVAȚIE**

Nu

**ȚARA DE ORIGINE**

Italia

**SCARA DE APLICARE**

Regional/ sub-național

**ANUL DE ÎNCEPUT ȘI DE SFÂRȘIT**

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**DATE DE  
CONTACT**

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**PROPRIETAR SAU AUTOR**

**REPORTER**

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**REFERENCES  
AND RESOURCES**

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**PAGINĂ WEB**

<http://www.ecoenergie.es>

**RESURSE**

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**WEBSITE PROJECT**

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**REFERINȚĂ PROIECT**

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PROIECTUL ÎN CADRUL CĂRUIA A FOST CREATĂ ACEASTĂ FIȘĂ INFORMATIVĂ

Rosewood

DATA POSTĂRII

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