# Creation of the first Guarantee Mark in the wood sector in Spain: Pino Soria Burgos

Scots pine wood from the Region of Pinares (a region located between the provinces of Soria and Burgos) enjoyed great prestige in the Spanish market, despite the fact that it lacked a common standardised basis among the companies in the sector that would allow  to launch a regulated product on the market that would facilitate its commercialisation.
There was also a mismatch between the quality of the product and the quality of the service offered to the buyer by the industry.
In this context, the first guarantee mark was created in the wood sector, the Guarantee Mark Pino Soria Burgos.

The main lesson learned is that the wood sector requires common marketing standards that make it easier for users to buy their products, eliminating confusion and insecurities that lead to a rejection of the use of wood. They also allow generating a mercantile reference to compete with the rest of products, whether made of wood or other materials such as concrete, steel, pvc…
It also allows for closer ties between the business and technology sectors, which guarantees continuous improvement of the business sector through both training and innovation.

This guarantee mark is based on three basic pillars: Guarantee of origin, sustainability (all forests and their processors are certified under the PEFC system) and quality (common marketing bases are established).
More than 48 municipalities and the Community of the 150 villages of the Land of Soria, and a total of 15 companies of first transformation of the wood, have joined.

On the other hand, we have managed to join a sector that until the creation of the Guarantee Brand was completely dispersed. In addition, its close relationship with Cesefor (forestry and wood technological centre) has enabled it to carry out extensive certification of its products (CE marking, PEFC, carbon footprint), training courses (cost control, structural calculation, wood treatment, etc.), and innovation projects (structural characterisation, development of new building systems, etc.). Currently, the companies of the Guarantee Mark are references in the Spanish wood sector and in the construction sector.

## PODROBNOSTI

PôVOD DREVA

Les

DRUH DREVA

Kmeňové drevo

MOBILZAčNý POTENCIáL

30,000,000 m3

POTENCIáL UDRŽATEĽNOSTI - HODNOTA

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UVAŽOVANý DRUH DREVA

Pinus sylvestris

UľAHČENIE IMPLMENTáCIE

Medium

VPLYV NA ŽIVOTNé PROSTREDIE A BIODIVERZITU

Positive: promote the conservation and economic viability of natural forests of P. Sylvestris

UľAHČENIE IMPLMENTáCIE - HODNOTENIE

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DOPAD NA PRíJMY

Positive

KľúčOVé PREPOKLADY

Need to forge closer links between the forest management sector and the wood industry

POTENCIáL VYUŽITIA

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TYP PODUJATIA, NA KTOROM BOL TENTO BPI PREZENTOVANý

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ROZBOčOVAč

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DOPAD NA ZAMESTNANOSť

Increase of job positions caused by the increased turnover

EKONOMICKý VPLYV

The companies working with the guarantee mark have increased their turnover even during the crisis period

NáKLADY NA IMPLEMENTáCIU (EURO - €)

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POTREBA šPECIFICKýCH ZNALOSTí

Traditional forest management systems. Knowlefge of European Standards on certification and manufacturing of wood products

## VIAC INFORMáCIí

RIEšENá VýZVA

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DOMAIN

Produkty, trhy, obchod

Na lese založené priemyselné odvetvia, bio/obehová ekonomika

Výskum a vývoj

TYP RIEšENIA

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KľúčOVé SLOVá

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DIGITALNE RIEšENIE

Nie

INOVáCIE

Nie

KRAJINA PôVODU

Španielsko

ROZSAH APLIKáCIE

Regionálny/

ZAčIATOK A KONIEC ROKA

2006 -

## KONTAKTNé úDAJE

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REPORTéR

## REFERENCES AND RESOURCES

HLAVNá WEBSTRáNKA

http://www.pinosoriaburgos.com

PROJEKTOVá WEBSTRáNKA

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REFERENCIA PROJEKTU

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ZDROJE

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PROJEKT, V RáMCI KTORéHO BOL TENTO INFORMAčNý PREHľAD VYTVORENý

Rosewood

DáTUM ODOSLANIA

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